

# Reader's Guide

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This list is provided to assist readers in locating entries on related topics. It classifies entries into nineteen general categories: Arts and Intellectual Leadership, Biographies, Business, Case Studies, Cross-Cultural and International Topics, Domains, Followership, Military, Personal Characteristics of Leaders, Politics/Government, Power, Religion, Science and Technology, Situational Factors, Social Movements and Change, Study of Leadership, Theories, and Women and Gender. Some entry titles appear in more than one category.

## ARTS AND INTELLECTUAL LEADERSHIP

Aristotle  
Arts  
Beatles, The  
Beethoven, Ludwig van  
Carson, Rachel  
Du Bois, W. E. B.  
Film Industry  
Ford, Henry  
Freud, Sigmund  
Graham, Martha  
Hitchcock, Alfred  
Jefferson, Thomas  
Kurosawa, Akira  
Libraries  
Literature  
Marx, Karl  
Mead, Margaret  
Mozart, Wolfgang Amadeus  
Music  
Nietzsche, Friedrich  
Phillips, Sam  
Picasso, Pablo  
Philosophy  
Plato  
Rockefeller, John D.  
Sarnoff, David

## BIOGRAPHIES

Akbar  
Alexander the Great  
Alinsky, Saul  
Anthony, Susan B.  
Aristotle  
Ataturk, Mustafa Kemal  
Beethoven, Ludwig van  
Buddha  
Carnegie, Andrew  
Carson, Rachel  
Castro, Fidel  
Chanel, Coco  
Charlemagne  
Churchill, Winston  
Confucius  
Cromwell, Oliver  
Disney, Walt  
Du Bois, W. E. B.  
Eddy, Mary Baker  
Edison, Thomas  
Eisenhower, Dwight David  
Elizabeth I  
Ford, Henry  
Freud, Sigmund  
Friedan, Betty  
Gandhi, Mohandas K.  
Genghis Khan  
Goldman, Emma  
Gompers, Samuel

Graham, Billy  
Graham, Martha  
Grant, Ulysses S.  
Gregory I, St.  
Guevara, Ernesto Che  
Haile Selassie  
Handsome Lake  
Harris, William Wade  
Hitchcock, Alfred  
Hitler, Adolf  
Jefferson, Thomas  
Jesus  
John XXIII, Pope  
Johnson, Lyndon  
Kennedy, John F.  
Kenyatta, Jomo  
King, Billie Jean  
King, Martin Luther, Jr.  
Kroc, Ray  
Kurosawa, Akira  
Lee, Ann  
Lee, Robert E.  
Lenin, Vladimir  
Lincoln, Abraham  
Lombardi, Vince  
Lumumba, Patrice  
Luther, Martin  
Machiavelli, Niccolo  
Malcolm X  
Mandela, Nelson  
Mao Zedong

Marx, Karl  
 Mayer, Louis B.  
 Mead, Margaret  
 Morgan, Arthur E.  
 Morita, Akio  
 Moses  
 Mother Teresa  
 Mozart, Wolfgang Amadeus  
 Muhammad  
 Nader, Ralph  
 Napoleon  
 Nasser, Gamal Abdel  
 Nelson, Horatio Lord  
 Nichiren  
 Nietzsche, Friedrich  
 Nkrumah, Kwame  
 Nyerere, Julius  
 Patton, George S.  
 Paul, St.  
 Phillips, Sam  
 Picasso, Pablo  
 Plato  
 Reagan, Ronald  
 Robinson, Jackie  
 Rockefeller, John D.  
 Roosevelt, Eleanor  
 Roosevelt, Franklin Delano  
 Roosevelt, Theodore  
 Russell, Bill  
 Saladin  
 Sanger, Margaret  
 Sarnoff, David  
 Shaka Zulu  
 Shibusawa Eiichi  
 Sloan, Alfred  
 Stalin, Josef  
 Suleyman the Magnificent  
 Tokugawa Ieyasu  
 Tutu, Desmond  
 Washington, George  
 Watson, Thomas, Jr.  
 Welch, Jack  
 Wells-Barnett, Ida B.  
 Whitefield, George  
 Wilson, Woodrow  
 Winfrey, Oprah  
 Young, Brigham

**BUSINESS**

Bank of America  
 Ben & Jerry’s Ice Cream  
 Body Shop, The  
 Business

Carnegie, Andrew  
 Chanel, Coco  
 Disney, Walt  
 Dot-Com Meltdown  
 Enron Scandal  
 Ford, Henry  
 Kroc, Ray  
 Labor Movement  
 Management  
 Management, Business  
 Mayer, Louis B.  
 Morita, Akio  
 Nader, Ralph  
 Rockefeller, John D.  
 Sarnoff, David  
 Sears, Roebuck & Co. Catalogue  
 Shibusawa Eiichi  
 Sloan, Alfred  
 Small Business  
 Trust Busting  
 Watson, Thomas, Jr.  
 Welch, Jack  
 Winfrey, Oprah  
 Women and Business Leadership

**CASE STUDIES**

Apartheid in South Africa, Demise of  
 Bank of America  
 Bay of Pigs  
 Beatles, The  
 Ben & Jerry’s Ice Cream  
 Birth Control  
 Body Shop, The  
 Brighton Declaration  
 Christian Right  
 Civil Rights Act of 1964  
 Cuban Missile Crisis  
 D-Day  
 Dot-Com Meltdown  
 East Timor, Founding of  
 Enron Scandal  
 Environmental Protection Agency  
 Farm Worker Movement  
 Free Press in Panama, Creation of  
 Green Parties  
 Hiroshima  
 Iranian Hostage Crisis  
 Israel, Founding of  
 Jonestown Mass Suicide  
 Lewis and Clark Expedition  
 Long March  
 Manhattan Project  
 Mau Mau Rebellion

Modern Olympics Movement  
 Panama Canal, Building of  
 Panama Canal Treaties  
 Pearl Harbor  
 Pueblo Revolt  
 Race to the South Pole  
 Sears, Roebuck & Co. Catalogue  
 September 11th  
 Singapore, Founding of  
 Stonewall Rebellion  
 Suez Crisis of 1956  
 Tiananmen Square  
 Trust Busting  
 Truth and Reconciliation  
     Commissions  
 United States Constitution  
 War on Terrorism  
 Women’s Olympics  
 Women’s Suffrage  
 Xian Incident

**CROSS-CULTURAL AND INTERNATIONAL TOPICS**

Akbar  
 Alexander the Great  
 Apartheid in South Africa, Demise of  
 Ataturk, Mustafa Kemal  
 Brighton Declaration  
 Buddha  
 Confucianism  
 Confucius  
 Cross-Cultural Leadership  
 East Timor, Founding of  
 Gandhi, Mohandas K.  
 Genghis Khan  
 Globalization  
 Green Parties  
 Guevara, Ernesto Che  
 Haile Selassie  
 Handsome Lake  
 Harris, William Wade  
 Hiroshima  
 Human Rights  
 International Leadership Association  
 Iranian Hostage Crisis  
 Israel, Founding of  
 Kenyatta, Jomo  
 Kurosawa, Akira  
 Long March  
 Lumumba, Patrice  
 Mandela, Nelson  
 Mao Zedong  
 Mau Mau Rebellion

Modern Olympics Movement  
 Morita, Akio  
 Moses  
 Mother Teresa  
 Muhammad  
 Nasser, Gamal Abdel  
 Nichiren  
 Nkrumah, Kwame  
 Nyerere, Julius  
 Panama Canal, Building of  
 Panama Canal Treaties  
 Pueblo Revolt  
 Religion  
 Religious Studies  
 Sacred Texts  
 Saladin  
 Shaka Zulu  
 Shibusawa Eiichi  
 Singapore, Founding of  
 Suez Crisis of 1956  
 Suleyman the Magnificent  
 Tiananmen Square  
 Tokugawa Ieyasu  
 Truth and Reconciliation Commissions  
 Tutu, Desmond  
 Utopian Leaders  
 War on Terrorism  
 Xian Incident

**DOMAINS**

Arts  
 Business  
 Civil Rights Movement  
 Coaching  
 Community Development  
 Congressional Leadership  
 E-Commerce  
 Education, Higher  
 Education, K-12  
 Education: Overview  
 Entrepreneurship  
 Environmental Movement  
 Family Businesses  
 Family Leadership  
 Film Industry  
 Gangs  
 Human Rights  
 Intentional Communities  
 Labor Movement  
 Libraries  
 Literature  
 Management, Business  
 Military  
 Music

Nonprofit Organizations  
 Organizing  
 Parliament, British  
 Politics  
 Presidential Leadership, U.S.  
 Public Health  
 Religion  
 Science and Technology  
 Small Business  
 Sports  
 Traditional Societies  
 Utopian Leaders  
 Women's Movement  
 Youth Leadership

**FOLLOWERSHIP**

Alienation  
 Altruism  
 Collective Action  
 Follower-Oriented Leadership  
 Followers, Motivation of  
 Followership  
 Leader-Follower Relationships  
 Leaderless Groups  
 Mentoring  
 Obedience  
 Self-Management

**LEADERSHIP STYLES**

Autocratic Leadership  
 Democratic Leadership  
 Dysfunctional Leadership  
 E-Leadership  
 Eupsychian Management  
 Individualism and Collectivism  
 Innovative Leadership  
 Invisible Leadership  
 Laissez-Faire Leadership  
 Leading at a Distance  
 Narcissistic Leadership  
 Reconstructive Leadership  
 Shared Leadership  
 Socio-Emotional Leadership  
 Strategic Leadership  
 Transformational and Transactional  
 Leadership  
 Tyrannical Leadership

**MILITARY**

Alexander the Great  
 Bay of Pigs

Eisenhower, Dwight David  
 Grant, Ulysses S.  
 D-Day  
 Genghis Khan  
 Hiroshima  
 Israel, Founding of  
 Lee, Robert E.  
 Long March  
 Manhattan Project  
 Mau Mau Rebellion  
 Napoleon  
 Nelson, Horatio Lord  
 Patton, George S.  
 Pearl Harbor  
 Pueblo Revolt  
 Saladin  
 War on Terrorism

**PERSONAL CHARACTERISTICS OF LEADERS**

Achievement Motivation  
 Authenticity  
 Big Five Personality Traits  
 Charisma  
 Cognitive Structures  
 Conformity  
 Creativity  
 Dominance and Submission  
 Efficacy  
 Ethics, Contemporary  
 Ethics: Overview  
 Happiness  
 Hope  
 Humor  
 Idiosyncrasy Credit  
 Intelligence, Emotional  
 Intelligence, Social  
 Intelligence, Verbal  
 Intelligences, Other  
 Leading from Within  
 Modeling and Leading by Example  
 Motivation, Intrinsic and Extrinsic  
 Narratives  
 Negative Capability  
 Optimism  
 Personality and Group Roles  
 Power Motivation  
 Resiliency  
 Rhetoric  
 Risk Taking  
 Schemata, Scripts, and Mental Models  
 Self-Interest  
 Tacit Knowledge  
 Trust

**POLITICS/GOVERNMENT**

Akbar  
 Ataturk, Mustafa Kemal  
 Bay of Pigs  
 Castro, Fidel  
 Charlemagne  
 Christian Right  
 Churchill, Winston  
 Civil Rights Act of 1964  
 Congressional Leadership  
 Cromwell, Oliver  
 Cuban Missile Crisis  
 Eisenhower, Dwight David  
 Elizabeth I  
 Gandhi, Mohandas K.  
 Grant, Ulysses S.  
 Groupthink  
 Guevara, Ernesto Che  
 Haile Selassie  
 Hiroshima  
 History  
 Hitler, Adolf  
 Iranian Hostage Crisis  
 Jefferson, Thomas  
 Johnson, Lyndon  
 Kennedy, John F.  
 Kenyatta, Jomo  
 Lenin, Vladimir  
 Lincoln, Abraham  
 Lumumba, Patrice  
 Machiavelli, Niccolo  
 Manhattan Project  
 Mao Zedong  
 Nasser, Gamal Abdel  
 Nkrumah, Kwame  
 Nyerere, Julius  
 Panama Canal, Building of  
 Panama Canal Treaties  
 Parliament, British  
 Pearl Harbor  
 Political Science  
 Politics  
 Presidential Leadership, U.S.  
 Reagan, Ronald  
 Roosevelt, Franklin Delano  
 Roosevelt, Theodore  
 Shaka Zulu  
 Stalin, Josef  
 Suleyman the Magnificent  
 Tokugawa Ieyasu  
 Trust Busting  
 United States Constitution  
 Utopian Leaders  
 War on Terrorism

Washington, George  
 Wilson, Woodrow  
 Women and Political Leadership  
 Women's Suffrage

**POWER**

Coercion  
 Influence Tactics  
 Power Distance  
 Power of Ideas  
 Power Sharing  
 Power, Six Bases of  
 Power: Overview

**RELIGION**

Akbar  
 Buddha  
 Confucius  
 Eddy, Mary Baker  
 Ethics: Overview  
 Gandhi, Mohandas K.  
 Graham, Billy  
 Gregory I, St.  
 Handsome Lake  
 Harris, William Wade  
 Jesus  
 John XXIII, Pope  
 Jonestown Mass Suicide  
 King, Martin Luther, Jr.  
 Lee, Ann  
 Luther, Martin  
 Malcolm X  
 Moses  
 Mother Teresa  
 Muhammad  
 Nichiren  
 Paul, St.  
 Pueblo Revolt  
 Religion  
 Religious Studies  
 Sacred Texts  
 Spirituality  
 Tutu, Desmond  
 Utopian Leaders  
 Whitefield, George  
 Young, Brigham

**SCIENCE AND TECHNOLOGY**

Aristotle  
 Birth Control  
 Carnegie, Andrew

Carson, Rachel  
 Disney, Walt  
 Dot-Com Meltdown  
 Eddy, Mary Baker  
 Edison, Thomas  
 Environmental Justice  
 Environmental Protection Agency  
 Ford, Henry  
 Hiroshima  
 Lewis and Clark Expedition  
 Manhattan Project  
 Mead, Margaret  
 Morgan, Arthur E.  
 Morita, Akio  
 Panama Canal, Building of  
 Plato  
 Public Health  
 Race to the South Pole  
 Rockefeller, John D.  
 Sanger, Margaret  
 Sarnoff, David  
 Science and Technology  
 Shibusawa Eiichi  
 Sloan, Alfred  
 Watson, Thomas, Jr.  
 Welch, Jack

**SITUATIONAL FACTORS**

Adaptive Work  
 Boundaries and Authority  
 Bureaucracy  
 Change Management  
 Coalitions  
 Communication  
 Competition  
 Conflict  
 Contingency Theories  
 Corporate Social Responsibility  
 Crisis  
 Cross-Cultural Leadership  
 Decision Making  
 Dirty Hands  
 Distribution of Leadership  
 Economic Justice  
 Empowerment  
 Ethics, Contemporary  
 Friendship  
 Globalization  
 Group Cohesiveness  
 Group Decision Rules  
 Group Effectiveness  
 Group Norms  
 Group Process

Group Satisfaction  
 Groupthink  
 Intergroup Processes  
 Leadership Effectiveness  
 Leadership for the Common Good  
 Leadership in the Digital Age  
 Leadership Succession  
 Learning Organization  
 Legacy  
 Majority and Minority Influence  
 Management  
 Moral Imagination  
 Motivational Contagion  
 Networks and Networked  
   Organizations  
 Organizational Climate and Culture  
 Organizational Dynamics  
 Organizational Justice  
 Organizational Theory  
 Poverty and Inequality  
 Psychological Substructures  
 Racial Minorities  
 Relational Leadership Approaches  
 Resistance  
 Romance of Leadership  
 Spirituality  
 Substitutes for Leadership  
 Task Leadership  
 Team Leadership  
 Teamwork  
 Total Quality Management  
 Upward Influence

## **SOCIAL MOVEMENTS AND CHANGE**

Alinsky, Saul  
 Anthony, Susan B.  
 Apartheid in South Africa, Demise of  
 Ben & Jerry's Ice Cream  
 Birth Control  
 Body Shop, The  
 Brighton Declaration  
 Goldman, Emma  
 Farm Worker Movement  
 Human Rights  
 Green Parties  
 Intentional Communities  
 King, Martin Luther, Jr.  
 Malcolm X  
 Mandela, Nelson  
 Mau Mau Rebellion  
 Nader, Ralph

Organizing  
 Pueblo Revolt  
 Sanger, Margaret  
 Stonewall Rebellion  
 Tiananmen Square  
 Utopian Leaders  
 Wells-Barnett, Ida B.  
 Women's Movement  
 Women's Suffrage

## **STUDY OF LEADERSHIP**

History  
 International Leadership Association  
 Philosophy  
 Political Science  
 Religious Studies  
 Sacred Texts  
 Social Psychology  
 Sociology

## **THEORIES**

Actor Network Theory  
 Attribution Processes  
 Charismatic Theory  
 Confucianism  
 Connective Leadership  
 Constructivism  
 Decision Making: The Vroom/  
   Yetton/Jago Models  
 Deep Change  
 Discourse Ethics  
 Distinctive Competence Approach  
 Elite Theory  
 GLOBE Research Program  
 Grounded Theory  
 Group and Systems Theory  
 Hot Groups  
 Implicit Leadership Theories  
 Integrative Theory  
 Justice  
 Labeling Theory  
 Leader Categorization Theory  
 Leader-Member Exchange (LMX)  
   Theory  
 Leadership Development  
 Leadership Theories: Overview  
 Mental Models  
 Methodologies of Leadership  
   Research  
 Path-Goal Analysis  
 Psychoanalytic Theory

Qualitative Methods  
 Situational and Contingency  
   Approaches to Leadership  
 Social Dilemmas  
 Social Identity Theory  
 Social Capital Theories  
 Sociobiology of Leadership  
 Systems Theory  
 Theories X, Y, and Z  
 Transformational and Visionary  
   Leadership  
 Transformistic Theory  
 Visionary Leadership Theory

## **WOMEN AND GENDER**

Anthony, Susan B.  
 Barriers to Women's Leadership  
 Birth Control  
 Body Shop, The  
 Business  
 Brighton Declaration  
 Chanel, Coco  
 Children, Socialization and  
   Leadership Development in  
 Congressional Leadership  
 Elizabeth I  
 Enron Scandal  
 Film Industry  
 Friedan, Betty  
 Gender and Authority  
 Gender Gap  
 Gender Stereotypes  
 Gender-Based Structure of Work  
 Goldman, Emma  
 Green Parties  
 King, Billie Jean  
 Mead, Margaret  
 Mother Teresa  
 Patriarchy  
 Roosevelt, Eleanor  
 Sanger, Margaret  
 Wells-Barnett, Ida B.  
 Winfrey, Oprah  
 Women and Business Leadership  
 Women and Men as Leaders  
 Women and Political Leadership  
 Women and Social Change  
   Leadership  
 Women's Movement  
 Women's Olympics  
 Women's Suffrage  
 Women's Value Orientation