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We are confident that you will find something of interest in our latest catalogue and we look forward to hearing from you. Don’t forget that this catalogue contains only our newest titles – for the complete backlist of SAGE Reference titles please visit www.sagepub.com.

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Key new titles
SAGE Business Cases is the first digital collection of business cases tailored to library needs – providing librarians, faculty, and researchers with unlimited access to 1,800 global and authoritative cases. Campus-wide access provides easy discovery without the need for per-case purchase and most cases include teaching notes and discussion questions to ensure effective classroom use. Our intuitive platform allows for easy browsing, downloads, and sharing. The collection will grow to 2,500 cases in 2018, spanning business and management disciplines across the core business and MBA curriculum.

Key features and benefits

- Designed to suit a range of academic and professional uses: from short vignettes to narrative long form, written using both field research and publicly available sources
- Institution-wide access provides easy discovery without incurring per-case purchase costs
- Critically minded, up-to-date, and complementary to other SAGE Business & Management content
- Many cases include teaching notes and discussion questions to ensure effective classroom use
- Available for subscription or purchase

Use Case – Faculty

Course: Strategic Management
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- Find a case with teaching notes to guide the classroom discussion & explore the suggested teaching strategy
- Download and print the case to use as a handout in class
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Use Case – Student

Course: Social Entrepreneurship
Description: A student’s mid-term project is to create a venture proposal for a fictional green business startup. They then consult with SAGE Business Cases to:

- Explore best practices in social enterprise formation, scaling, and social impact measurement
- Study the successes and failures of specific businesses and innovative entrepreneurs
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Second Edition
Edited by Robert W. Kolb Loyola University Chicago

Thoroughly revised, updated, and expanded, The SAGE Encyclopedia of Business Ethics and Society, Second Edition explores current topics, such as mass social media, cookies, and cyber-attacks, as well as traditional issues including accounting, discrimination, environmental concerns, and management. The new edition also includes an in-depth examination of current and recent ethical affairs, such as the dangerous work environments of off-shore factories for Western retailers, the negligence resulting in the 2010 BP oil spill, exploitation of tax loopholes, the gender wage gap, the minimum wage debate and increasing income disparity.

Key features include:
• seven volumes, with more than 1,200 signed entries by significant figures in the field
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Part Five: Environmental Analysis
Part Six: Political Analysis
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Key features include:
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Edited by Paul Downward Loughborough University and Brad R. Humphreys University of Alberta, Jane Ruseski West Virginia University, Bernd Frick University of Paderborn, Brian P. Soebbing University of Alberta, and Tim Pawlowski University of Tubingen

Sports Economics is now a well-established field of study, relevant to academics in Sport Management, Sport Science and Sport Studies, as well as to those in other areas of economics, finance and management. Covering amateur to professional sports, individual events and organised tournaments, this is an authoritative contribution to the understanding of sport in the economy. The editors of *The SAGE Handbook of Sports Economics* have brought together a global team of respected scholars to create this benchmark collection of insights into the field of sports economics. Each chapter includes a study of a specific context in which issues arise in sports economics, a critical presentation of its main theoretical contributions, an overview of current research findings, and an outline of enquiry for future research.

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Edited by Robert F. Lusch University of Arizona and Stephen L. Vargo University of Hawaii at Manoa

The SAGE Handbook of Service-Dominant Logic, edited by Robert Lusch and Stephen Vargo, is an authoritative guide to scholars across disciplines who are conducting or wish to conduct research on S-D logic. The handbook is divided into the following ten parts:

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Part Three: Actors and Practices
Part Four: Resource Integration
Part Five: Service Exchange
Part Six: Institutions and Institutional Arrangements
Part Seven: Service Ecosystems
Part Eight: Service Innovation
Part Nine: Midrange Theory
Part Ten: Selected Applications
Part Eleven: Retrospective, Reflective and Prospective Thinking

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THE SAGE HANDBOOK OF CONSUMER CULTURE
Edited by Olga Kravets and Pauline Maclaran both at Royal Holloway University of London, Steven Miles Manchester Metropolitan University, and Alladi Venkatesh University of California, Irvine

The question of consumption emerged as a major focus of research and scholarship in the 1990s but the breadth and diversity of consumer culture has not been fully enough explored. The meanings of consumption, particularly in relation to lifestyle and identity, are of great importance to academic areas including business studies, sociology, cultural and media studies, psychology, geography and politics. *The SAGE Handbook of Consumer Culture* is a one-stop resource for scholars and students of consumption, where the key dimensions of consumer culture are critically discussed and articulated. The editors have organised contributions from a global and interdisciplinary team of scholars into six key parts:

Part One: Sociology of Consumption
Part Two: Geographies of Consumer Culture
Part Three: Consumer Culture Studies in Marketing
Part Four: Consumer Culture in Media and Cultural Studies
Part Five: Material Cultures of Consumption
Part Six: The Politics of Consumer Culture

January 2018 • 569 pages
Cloth (978-1-4739-2951-7) • £120.00
THE SAGE HANDBOOK OF ORGANIZATIONAL INSTITUTIONALISM
Second Edition
Edited by Royston Greenwood University of Alberta, Christine Oliver York University, Toronto, Thomas B. Lawrence Said Business School, University of Oxford, and Renate E. Meyer WU Vienna
The SAGE Handbook of Organizational Institutionalism brings together a wide coverage of aspects of Institutional Theory and an incredible array of top star academic contributors. This new edition of the bestselling handbook continues in the same rich vein. First edition chapters have been updated to maintain a mix of theory, how to conduct institutional organizational analysis, and contemporary empirical work. New chapters on Translation, Networks and Institutional Pluralism are included to reflect new directions in the field. The second edition has also been reorganized into the following six parts:

Part One: Beginnings (Foundations)
Part Two: Organizations and their Contexts
Part Three: Institutional Processes
Part Four: Conversations
Part Five: Consequences
Part Six: Reflections

May 2017 • 928 pages
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Edited by Robert Blackburn Kingston University, Dirk De Clercq Brock University, and Jarna Heinonen University of Turku
The SAGE Handbook of Small Business and Entrepreneurship offers state-of-the-art chapters on all aspects of this rapidly-evolving discipline. Original contributions from the best international scholars map the development of Entrepreneurship as an academic field, explore its key current debates and research methods, and also consider its future directions. The handbook is separated into the following parts:

Part One: People and Entrepreneurial Processes
Part Two: Entrepreneurship and Small Business Management and Organization
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The SAGE Handbook of Qualitative Business and Management Research Methods provides a cutting-edge overview of qualitative research methods in the business and management field. The handbook celebrates the diversity of the field by drawing from a wide range of traditions and by bringing together a number of leading international researchers engaged in studying a variety of topics through multiple qualitative methods. The chapters address the philosophical underpinnings of particular approaches to research, contemporary illustrations, references, and practical guidelines for their use. The two volumes therefore provide a useful resource for Ph.D. students and early career researchers interested in developing and expanding their knowledge and practice of qualitative research. In covering established and emerging methods, it also provides an invaluable source of information for faculty teaching qualitative research methods.

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Special Introductory Offer: £250.00

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Edited by Jennifer Bryson Clark South Texas College and Sasha Poucki Rutgers, The State University of New Jersey

Millions of people around the world are forced to work without pay and under threat of violence. These individuals can be found working in brothels, factories, mines, farm fields, restaurants, construction sites and private homes. Many have been tricked by human traffickers and lured by false promises of good jobs or education, some are forced to work at gunpoint, while others are trapped by phony debts from unscrupulous moneylenders. The SAGE Handbook of Human Trafficking and Modern-Day Slavery provides a comprehensive, interdisciplinary and global look at the diverse issues surrounding human trafficking and slavery in the post-1945 environment. Covering everything from history, literature and politics to economics, international law and geography, this handbook is essential reading for academics and researchers, as well as for policy-makers and non-governmental organisations.

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–CHOICE
Recent authoritative evidence suggests that an estimated 200 million children under five fail to achieve their developmental potential due to factors including poor health and nutrition and the lack of stable high quality care. A significant number of the world's children today lack the basic rights to health, development and protection. In light of such statistics, early childhood services for young children have expanded around the world. This text draws critical attention to policy in Early Childhood Education and Care (ECEC), its relationship to service provision, and its impact on the lives of children and families. The perspectives of leading academics and researchers from Europe, North America, South America, Africa, Australasia and Asia have been arranged around five key themes:

Part One: The Relationship Between Research, Policy and Practice: Regional and Country Case Studies
Part Two: Equitable Early Childhood Services: Intervention to Improve Children’s Life Chances
Part Three: Extending Practice: The Role of Early Childhood Services in Family Support
Part Four: Participation, Rights and Diversity
Part Five: Future Directions for Early Childhood Policy

October 2017 • 585 pages
Cloth (978-1-4739-2509-0) • £120.00

This handbook offers an ambitious and international overview of the current landscape of teacher education research, as well as the imagined futures. This is a landmark collection for all those interested in the practices and changing contexts of teacher education. The two volumes are divided into the following parts:

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Part Three: Learning Teacher Agency in Teacher Education
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Part Five: Learning to Negotiate Political, Social & Cultural Responsibilities of Teaching in Teacher Education
Part Six: Learning Through Pedagogies in Teacher Education
Part Seven: Learning the Contents of Teaching in Teacher Education
Part Eight: Learning Professional Competencies in Teacher Education
Part Nine: Learning With and From Assessments in Teacher Education
Part Ten: The Education and Learning of Teacher Educators

April 2017 • 1000 pages
Cloth (978-1-4833-8521-1) • £260.00

There has been a growing academic interest in the role of outdoor spaces for play in a child’s development. This text represents a coordinated and comprehensive volume of international research on this subject edited by members of the well-established European Early Childhood Education Research Association Outdoor Play and Learning SIG (OPAL). Chapters written by authors from Europe, North and South America, Australasia and Asia Pacific countries are organised into six parts:

Part One: Theoretical Frameworks and Conceptual Approaches
Part Two: Critical Reflections on Policy and Regulation
Part Three: Children’s Engagement with Nature, Sustainability and Children’s Geographies
Part Four: Diverse Contexts and Inclusion in Children’s Outdoor Play Environments
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This six-volume set comprehensively addresses research methods used in social science for the health sector. The six volumes are illustrative and indicative of the range of social science methods in health research. The set is separated into two parts. The first three volumes, Foundations, Basic Science and Clinical Research, focused on main on micro- and meso-level studies. Volumes four to six are titled Organizations, Systems and Public Health Research, and address research methods that can be used to study health-related issues in broad contexts, mainly at the mega-level.

Volume One: Foundations of Social Science Methods
Volume Two: Social Science Methods in Basic Biomedical Research
Volume Three: Social Science Methods in Clinical Research
Volume Four: Social Science Methods in Health Organizations Research
Volume Five: Social Science Methods in Health Systems Research
Volume Six: Social Science Methods In Public Health Research

FUNDAMENTALS OF APPLIED RESEARCH
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Key features include:
- nearly 700 signed entries spanning four volumes, available in choice of electronic and/or print formats
- a Reader’s Guide grouping entries thematically to help students easily locate directly related entries
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- entries conclude with References/Further Readings and Cross References to related entries

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Volume Two: Teachers & Teaching and Enhancement
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Part Two: Professional Work With Young People: Projects and Practices to Inspire
Part Three: Values and Ethics in Work with Young People
Part Four: Current Challenges and Future Possibilities

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Part One: Questions of Definition: An Urban Compendium
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Part Four: Authority: Governance and Mobilisations
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Part Six: Conflict: Vulnerability and Insurgency
Part Seven: Provisionality: Infrastructure and Incrementalism
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October 2017 • 728 pages
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Edited by John Hannigan University of Toronto and Greg Richards Tilburg University

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Part One: The Globalized City
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Part Three: Marginality, Risk and Resilience
Part Four: Suburbs and Suburbanization: Stratification, Sprawl, Sustainability
Part Five: Distinctive and Visible Cities
Part Six: Creative Cities
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Part Six: Hungry and Thirsty Cities and their Regions
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Part Eight: Gendered Natures and Eco-Feminism
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Part Eleven: Bio-Sensitivity and the Ecologies of Health
Part Twelve: The Recoupling Nexus and its Relevance
Part Thirteen: Sustainable Urban Communities
Part Fourteen: Rural Natures and their Co-Production

This handbook is a key critical research resource for researchers and practitioners across the social sciences and their contributions to related disciplines associated with the fast developing interdisciplinary field of sustainability science.

March 2018 • 1569 pages
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Special Introductory Offer: £360.00
Cities are sites of great wealth and poverty, of hope and despair, of social and economic dynamism, as well as tradition and established power. Social scientists and humanities scholars have over the past three decades generated an impressive range of perspectives for making sense of the vast complexities of cities. These perspectives tell both of the economic, social and political dynamism cities generate, and point to possible lines of future development. This eight-volume benchmark collection brings together a hugely diverse collection of the most influential and important papers on this topic. The first four volumes, *The City: Modernity*, focus on the emergence of the modern city and its connection with the project of modernity. The final four volumes, *The City: Post-Modernity*, will focus more exclusively on the contemporary city, looking at the subject through the lenses of globalization and post-colonialism, amongst others.

**Part One: The City: Modernity**
Cloth (978-1-4739-3771-0) • £645.00
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December 2017 • 2792 pages
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THE SAGE ENCYCLOPEDIA OF THE INTERNET

Three-Volume Set
Edited by Barney Warf University of Kansas

The Internet needs no introduction, and its significance today can hardly be exaggerated. Today, more people are more connected technologically to one another than at any other time in human existence. For a large share of the world's people, the Internet, text messaging, and other forms of digital social media such as Facebook have become thoroughly woven into the routines and rhythms of daily life. The Internet has transformed how we seek information, communicate, entertain ourselves, find partners, and, increasingly, it shapes our notions of identity and community.

The SAGE Encyclopedia of the Internet addresses the many related topics pertaining to e-commerce and the sharing economy, privacy, access, internet-based media, virtual reality, and more. Entries range from popular topics such as Alibaba and gaming to important current controversies such as net neutrality and cyberterrorism. This encyclopedia provides the most comprehensive collection of authoritative entries on the Internet available, written in a style accessible to academic and non-academic audiences alike.

May 2018 • 1590 pages
Cloth (978-1-4739-2661-5) • £315.00
Special Introductory Offer: £250.00

THE SAGE HANDBOOK OF WEB HISTORY

Edited by Niels Brügger Aarhus University, Megan S. Ankerson University of Michigan, and Ian Milligan University of Waterloo

The Web has been with us now for almost 25 years. An integral part of our social, cultural and political lives, ‘new media’ is simply not that new anymore. Despite the rapidly expanding archives of information at our disposal, and the recent growth of interest in web history as a field of research, the information available to us still far outstrips our understanding of how to interpret it. This handbook marks the first comprehensive review of this subject to date. Its editors emphasise two main different forms of study: the use of the web as an historical resource, and the web as an object of study in its own right. Bringing together all the existing knowledge of the field, with an interdisciplinary focus and an international scope, this is an incomparable resource for historians and students both.

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In terms of media and communication history, we are arguably in the midst of a ‘social media paradigm’. Well-known platforms like Twitter and Facebook have gone from being viewed as mere sites of teenage distraction to becoming embedded ICT infrastructure in mainstream organisations across the society, culture and economy; such platforms, their uses and their politics are increasingly entangled with everyday life, work and relationships. For the past decade there has been a burgeoning interest in social media. This highly international handbook addresses the most significant research themes, methodological approaches and debates in this field via substantial chapters specially commissioned from leading scholars coming from a range of disciplinary perspectives centred on but extending beyond the social sciences and humanities.

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Part Two: Sociological Approaches
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January 2017 • 728 pages
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Edited by Luke Sloan Cardiff University and Anabel Quan-Haase Western University
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Edited by Uwe Flick Free University Berlin

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